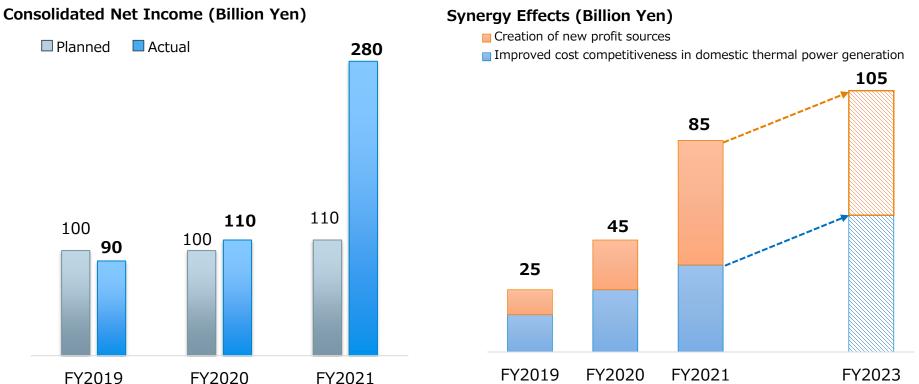
Reference

# **Review of the Business Plan Announced in April 2019**

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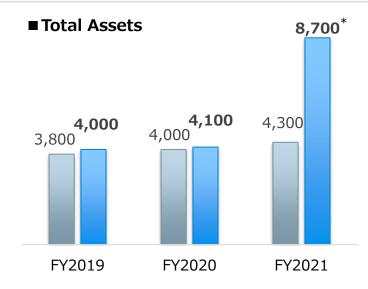
## **Review of the Business Plan: Income and Expenditure Level**

- Consolidated net income<sup>\*</sup>: Although the target was not achieved in FY 2019, it has since been exceeded.
- Synergy effects: Steady progress toward the goal of creating synergies of at least 100 billion yen per year within 5 years from integration.



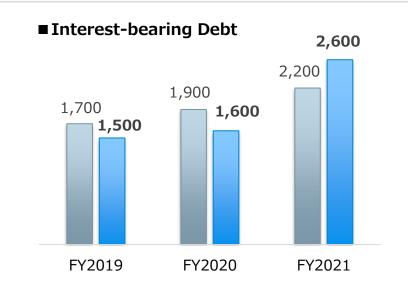
\*The effect of the time lag in fuel cost adjustment system is excluded.

### **Review of the Business Plan: Status of Balance Sheet**



#### ■ Net Assets

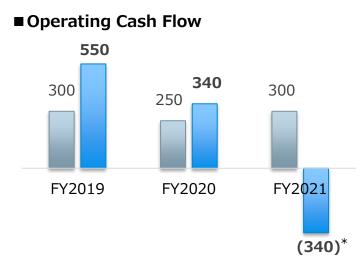




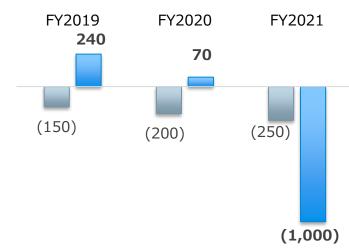
Unit: billion yen	
Legend: 🗖 Planned	Actual

\*Includes an increase of approximately 3 trillion yen due to "derivative securities" and "derivative obligations" at fuel trading subsidiary JERAGM.

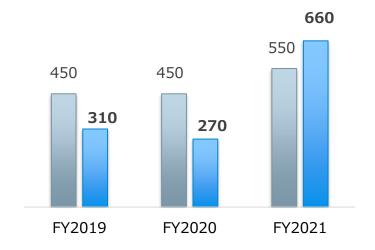
### **Review of the Business Plan: Cash Flows**



### ■ Free Cash Flow



■ Investing Cash Flow



Unit: billion yen	
Legend: 🗆 Planned	Actual

\*Includes temporary factors of approximately -650 billion yen such as a time-lag loss and an increase in margin requirements at JERAGM.

### **Review of the Business Plan: Progress on 2025 Targets**

■ Steady progress has been made in efforts to achieve the 2025 targets.

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	Plan	Progress through FY 2021
Business development	<ul> <li>Develop domestic replacement: 7–9 GW (5 to 7 sites)</li> <li>LNG fleet: Around 25 vessels</li> <li>Equity output of renewable energy: 5 GW</li> </ul>	<ul> <li>Develop domestic replacement: Progress toward development of approximately 7 GW (5 sites)</li> <li>LNG fleet: Around 20 vessels</li> <li>Equity output of renewable energy: 1.7 GW</li> </ul>
Optimisation	<ul> <li>LNG transaction volume: Around 35 MTPA</li> <li>Optimization that takes advantage of LNG vessels</li> <li>Profit through trading</li> </ul>	<ul> <li>LNG transaction volume in FY 2021: Around 37 MTPA</li> <li>Earned profits from use of LNG vessels and JERAGM's coal and LNG trading (JERAGM's LNG sales volume: Around 19 MTPA)</li> </ul>
O&M	<ul> <li>Operation/maintenance of power plants: equivalent to 80GW globally</li> <li>Reduce O&amp;M cost by 20% (vs. pre-integration TEPCO/Chubu)</li> <li>Shorten the time needed for regular inspection: -50%</li> </ul>	<ul> <li>Operation/maintenance of <b>70 GW</b> worth of power plants worldwide</li> <li>Efforts are underway to accelerate cost reduction by 20% (2023).</li> <li>Successful shortening of the regular inspection period through kaizen, etc.</li> </ul>